



## SPIROS TOUTZIARAKIS

Football Coach, Fitness Coach  
Sports Scientist, Scout, Video Analyst



UEFA A LICENCE



CONTACT

WhatsApp +306972531793  
spirostout@gmail.com



EDUCATION

University Of Physical Education  
and Sport Science, Athens Greece

Specialization "Football training and  
coaching" University Cologne Germany

Specialization "Sports Management and  
Marketing" University of Athens



LANGUAGES



COMPUTER SKILLS

Windows, MacOS, MS Office, Video editing  
Wyscout, Scout7, Instatscout, Sportscode  
Gamebreaker, Final Cut, etc



## WORK EXPERIENCE



### YOKOHAMA F. MARINOS 2020-2022

Football Fitness Coach, Video Performance Analyst

### CHINA 2015-2020

Liaoning FC - Fitness Coach, Assistant Coach

Wuhan Chufengheli - Head Coach, Technical Director

Hubei FA - Sporting Director, Head of Scouting Fitness Coach

China National Team - Fitness Coach, Video Analyst.

Director of Scouting Department

### RED BULL SALZBURG 2013-15

Scouting department, Video Analyst, Fitness Coach

### MSV DUISBURG 2013

Head of Fitness, Assistant Coach

### AEK FC 2011-13

Head of Fitness, Assistant Coach, Scout and video analyst

### PANIONIOS FC 2008-11

Head of Fitness, Assistant Coach, Scout and video analyst

### Academies 2001-08

Worked as a Coach and Academy Manager with young  
athletes of all ages.

## Organization of Scouting Department

Huge Database – Scouting Network, Scout Players like:



Minamino



Hwang



Keita



Werner



Sabitzer

## WORK VIDEOS

Training Video:

<https://youtu.be/tjfHENnufs8>

Scouting Video:

<https://youtu.be/3WDU30tFWCw>

# PHOTOS





# MANAGERS WORKED WITH



**Ange Postecoglou**

Coach: Celtic FC, Yokohama Marinos, Australia national team



**Ralf Rangnick**

Sport Director: Red Bull Salzburg  
Coach: Leipzig, Schalke, Hoffenheim



**Roger Schmidt**

Coach: Benfica, PSV, Bayer Leverkusen, Red Bull Salzburg



**Ewald Lienen**

Coach: FC St. Pauli, FC Köln, AEK  
Player: Borussia Gladbach, Duisburg



**Kosta Runjaic**

Coach: 1860 München, Duisburg  
Kaiserslautern, SV Darmstadt



**Li Ming**

Director-Coach: Beijing Guoan  
China U-19, Player: Dalian Wanda







# PROFILE

## SPIROS TOUTZIARAKIS



I am a professional fitness, football coach and talent scout/video Performance analyst. I would like to express my interest for a possible future collaboration. I have worked for many football professional Teams like **Yokohama Marinos, Red Bull Salzburg, Chinese National Team, Liaoning FC, Wuhan, MSV Duisburg, FC AEK Athens** and **FC Panionios**. My rich and diverse **multi-skilled profile**, with a wealth of experience obtained from years in coaching and scouting in professional football, can provide valuable help to any Coaching Team - Staff.

I can assure you that my qualifications and experience will be **beneficial** for the following reasons:

- **I have gathered extended knowledge and experience** working as Head of Fitness, Assistant Coach, Head Coach, Academy Manager, Technical Director, Scouting Director, Scout for teams and new players and Video performance analyst.
- Specialized in **football fitness training** development, according to modern professional training methods with the ball, aiming at the improvement of players, with the additional goal to develop their technical and tactical skills in realistic game situations, based on today's modern demands.
- In the field of **Scouting** of talented players. I have helped in the spotting and evaluation of many players who played in Salzburg first Team (Minamino, Hwang, Sabitzer, Keita etc). I have developed a **Huge Personal Database of players** in Europe and globally. I have access to an extensive **Scouting Network** (teams, players, coaches, contacts) all over the world. Specialized in Recruitment and Talent Identification.
- **I'm an Expert in Video analysis** of our team performance and of the opponent teams. I prepare Scouting reports and Performance analysis of Trainings and games. I have experience in **organizing and managing the Scouting Department**.

I would be very pleased to further discuss my application with you either by phone or in person, so you can learn more about my proposal.

I appreciate your time and consideration and I'm looking forward to hearing from you.

Best Regards,  
**Spiros Toutziarakis**



 LM: Linker Mittelfeldspieler 72 %  
 F: Stürmer 20 %  
 CM: Zentraler Mittelfeldspieler 8 %




**Statistiken in dieser Saison:**

- INSTAT INDEX : 176
- Spiele : 31
- Minuten : 1752
- Tore : 6
- Vorlagen : 1

**Durchschnittliche Statistiken pro Spiel:**

- Vorlagen : 1.0
- Schüsse : 2.5
- Dribblings: 4 (47%)
- Steilpässe: 0.64
- Tore pro Spiel: 0.3
- Zweikämpfe : 15 (38%)
- Luft-Zweikämpfe : 2.1 (40%)
- Tacklings: 2.1 (59%)
- Pässe : 35 (85%)

### Personalien










**Nachname** Minamino  
**Name** Takumi  
**Geburtsdatum** 16/01/1995  
**Position** Stürmer  
**Stellung** Centre Forward; Striker  
**Größe/Gewicht** 174cm / 67kg  
**Geburtsort**  Japan  
**Nationalität im Pass**  Japan  
**Fuß** rechtes



### Karriere

	Meisterschaft	Nat. Pokal	Int. Pokal	Nat. Mannschaften								
2014	Cerezo Osaka	J1 League	90'	1	1	0	0	0	0	0	0	0
2013	Cerezo Osaka	J1 League	1540'	29	18	11	0	0	11	13	5	
2012	Cerezo Osaka	J1 League	166'	3	1	2	1	0	2	0	0	

Gesamte Leistungsdaten - Im A

Wettbewerb	Spiele										
J. League Division 1	33	5	-	5	1	-	-	13	13	359	1796
AFC Champions League	1	-	-	-	-	-	-	-	1	-	61
J. League Cup	8	3	-	-	-	-	-	3	3	170	511
Emperor's Cup	3	1	-	-	-	-	-	-	1	278	278
U17-Weltmeisterschaft 2011	4	1	-	-	-	-	-	2	1	256	256
Freundschaftsspiele	3	1	-	-	-	-	-	1	1	183	183
<b>Insgesamt:</b>	<b>52</b>	<b>11</b>	<b>-</b>	<b>5</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>19</b>	<b>20</b>	<b>280</b>	<b>3085</b>

**Kommentare :** Er kann in verschiedenen offensiven Positionen spielen. Technisch sehr gut. Schnell, explosiv, gute Bewegung ohne Ball, Ballkontrolle, Spielaufbau, Schüsse, 1 gegen 1 und Dribbling. Sehr energisch, Pressing, macht Tore und Vorlagen. Top Spieler, hat Potential und Hot Perspektive! Ein wunderkind! 2013 J. League rookie of the year, 2010 AFC U-16 Championship Top Scorer  
 War U-17 und jetzt U-19 japanischer Nationalmannschaftsspieler

Empfehlung und Rate : 

## Reference letter for Spiros Toutziarakis

EWALD LIENEN, Mönchengladbach , Juni 2013

Beethovenstrasse 18, +49-1716566203

41061 Mönchengladbach

I met Spiros during my recent appointment in AEK ATHENS FC (Greek football club). Shortly after the beginning of my work in October 2012 (Spiros was working at the time with the club) it was suggested by the club's management as well as due to a personal initiative from Spiros himself that we should meet for the first time. During that time we discussed the possibility of a professional cooperation on the basis of his qualifications and his specific areas of activity and expertise. It quickly became clear to me that Spiros is capable of performing outstandingly well in terms of his work ethic. This is mainly due to his open and communicative style and his excellent knowledge of German and English, in addition to the wide range of skills he has acquired during the years of his training and further education. Spiros's activities early on working as a fitness coach for the team. He worked also individually on fitness and tactics with one or more of the young players before or after the normal training sessions. Spiros also took over the job on concentrated in preparation and implementation of the corresponding video analysis, as well as player scouting and analyzing potential signings for the upcoming transfer windows. I saw Spiros in his day-to-day work as a kind of 'wizard' who developed quickly and soon became an indispensable employee in our team. Almost without exception, Spiros managed to perform the specific tasks that were assigned to him with distinction, in addition to the enthusiasm with which he went to work and also the countless times he worked until very late. Spiros's presence was felt throughout the club, creating written reports and the weekly video analysis of our various opponents – also thanks to his strong computer skills. Spiros ensured that all games (and individual players of the opponent team) were analysed to a sufficiently high degree and supplied all coaching staff with the copies of the videos and reports he had created. When scouting for potential transfer targets, he watched a plethora of videos and also watched a number of our targets live and brought me in contact with various players and their agents. Spiros was particularly good at tracking young Greek players which, due to our strict transfer budget, was very helpful.

My appointment with AEK ATHENS (which lasted between October 2012 to April 2013) was for me personally the most extraordinary and borderline experience during my career as a manager. Every day something new would occur, with sometimes incredible problems on and off the field. As a result, the whole experience for everyone involved was emotionally and physically very stressful. During these months, I have found Spiros to be not only competent and qualified, but also a very optimistic and friendly person, with a positive aura to those around him. With his humility and modesty he has been a thoroughly positive example for all for how such stressful situations can be handled. Spiros was one of those people in the club with a great sense of unity and solidarity. Finally, his loyalty and friendship have given me the strength to be able to handle the situation and be able to take positives from the overall experience.

**EWALD LIENEN**  
**0049-1716566203**